

DIPARTIMENTO DI DIRITTO  
ED ECONOMIA DELLE ATTIVITÀ PRODUTTIVE



**SAPIENZA**  
UNIVERSITÀ DI ROMA

MASTER in  
DIRITTO COMMERCIALE INTERNAZIONALE

*(International Business Law)*

A.A. 2024-2025



IN PARTNERSHIP WITH



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Prof. Vincenzo CARIDI

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## GENERAL INFORMATION

### A. THE COURSE.

The Master in 'International Business Law' is a second-level university master's degree, now in its 19th edition. The course curriculum includes 300 hours of face-to-face or distance learning and/or other forms of guided study or interactive teaching, held from February to December. The course languages are Italian, Spanish and English. For lessons held in Italian, students will receive a summary in English or Spanish. Lessons for the 2024-2025 academic year will begin on February 6<sup>th</sup> 2025 and will be usually held on Thursdays and Fridays in hybrid mode, with both students and lecturers being able to partake either at the Department of Law and Economics of Productive Activities of 'La Sapienza' University of Rome or through remote connection.

In order to maintain the attendance record (which requires participation in at least 75% of the teaching hours covered by the course syllabus), it is necessary for the student to attend at least 25% of the teaching hours in person (according to a timetable agreed in advance with the Master's degree course management) and, in case of remote participation, to remain connected with the webcam on for the entire duration of the lesson. The thesis must necessarily be discussed in person, at the Department of Law and Economics of Productive Activities of 'La Sapienza' University of Rome.

### B. GOALS.

The master's course aims to train graduates in law or related disciplines, lawyers and other professionals to become experts in:

- (a) the main theoretic and institutional issues of international commercial law;
- (b) the institutional profiles of the transnational legal system (UNCITRAL; HCCH; UNIDROIT; international financial institutions; other international institutions), as well as the main hard- and soft-law instruments aimed at the unification or harmonization of rules and the resolution of conflicts of laws, developed (or under study) by the International Organizations that integrate this system;
- (c) the main international commercial transactions and the negotiation and drafting of the most important international contracts, as well as international commercial arbitration, with particular reference to the problems that arise at the application level in relation to the practical conduct of arbitration proceedings.

With this in mind, the course is subdivided into three training modules, each dealing with:

- the fundamentals of international commercial law (Module I)
- the main hard law and soft law instruments developed (or under study) by the International Organizations that integrate the transnational legal system (Module II);
- the main international commercial transactions, the most important international commercial contracts and the operational aspects of international commercial arbitration, all dealt with from the perspective of international law firms (Module III).

### C. EXPECTED LEARNING OUTCOMES.

While attending the course, students will acquire theoretical and practical knowledge in order to successfully work in the contracts, M&A or litigation and arbitration departments of international law firms, as well as in the legal services of International Organizations active in the transnational legal system.

#### D. STRUCTURE OF THE MASTER'S COURSE AND CONTENT.

Module I ("*Fundamentals of International Commercial Law*") will provide, from a theoretical and institutional perspective, an overview of the main topics of International Commercial Law, with a focus on the fundamentals of each one. This will be a useful foundation for the topics studied in Modules II and III.

In Module II ("*International Organizations and the main instruments for the unification and harmonization of laws and the resolution of conflicts of laws*"), the object of study will be both the institutional profile of the transnational legal system (UNCITRAL; HCCH; UNIDROIT; international financial institutions; and other international institutions), and the main hard- and soft-law instruments aimed at the unification and harmonization of laws or the resolution of conflicts of laws, drawn up (or under study) by the international organizations that make up the transnational legal system.

Module III ("*Business law from the perspective of international law firms*") will be focused on the in-depth study, with a practical approach, of the main international business transactions and the negotiation and drafting of the most important international contracts. In addition, it will explore the study of international commercial arbitration, with particular attention to the issues arising at the level of implementation in relation to the concrete development of arbitration proceedings.

#### E. FINAL EXAMINATION.

The final examination consists in the preparation of a thesis on one of the subjects studied during the course, chosen by the student in agreement with the tutor assigned to them, followed by a discussion before a Commission made up of members of the Didactic and Scientific Council, as well as of the Committee of Experts.

### II. TUITION FEE

The tuition fee is 5.000,00 euros.

Based on specific agreements, economic benefits are provided for certain categories of professionals.

### III. CONTACTS

For more information, contact: [master.ibl@uniroma1.it](mailto:master.ibl@uniroma1.it) or refer to the web page below: <https://www.uniroma1.it/it/offerta-formativa/master/2025/diritto-commerciale-internazionale>